

THOMAS MILLER SPECIALTY

Leading global insurance and related risk management services across a number of sectors, including marine, offshore and general aviation

P&I UNDERWRITING TEAM



Tobias Braun
Managing Director
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Tobias has 20 years of marine risk experience, especially from an underwriting perspective. Prior to joining Hanseatic, he was employed with Hiscox and Hamburg-based shipping companies amongst others. At Hiscox, he worked as a Fine Art Underwriter for Retail and the Lloyd's Syndicate 33.

Since 2012 he has been responsible for business development, underwriting and the general management of the Lloyds Coverholder Hanseatic Underwriters. He became Managing Director in 2015.

In October 2018 Hanseatic Underwriters became part of Thomas Miller Specialty.

- Sales global markets
- Key account management



Guy Pierpoint
Chief Commercial Officer
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Guy began his insurance career in 1985, working for a major Lloyd's marine syndicate. He joined the West of England P&I Club in 1989 to underwrite the US-based fixed premium programme, which in 1991 became Osprey Underwriting Agency.

Osprey was the first dedicated fixed premium P&I independent Managing Underwriting Agency (MUA), of which he became Underwriting Director and CEO. In November 2015 Osprey became part of Thomas Miller Limited, that in 2017 became Thomas Miller Specialty.

- Canada
- US
- Mexico
- Caribbean
- Australasia
- Taiwan (small units / fishing vessels)



Helge Volger
Underwriting Director
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Helge started his career in P&I with Hanseatic P&I in 2006, working closely with the Senior Underwriter for the Northern European market.

In 2009 Helge took a break from underwriting and relocated to the Middle East to join the marine team of a local reinsurance broker.

He returned to Hanseatic P&I in 2012 as the Active Underwriter for the Middle East, and was later put in charge of the expansion of the Hanseatic P&I portfolio, mainly into the Asian and South American markets.

Helge was appointed Underwriting Director in 2017.

- China
- Hong Kong
- Taiwan (other than small units / fishing vessels)



Shiladitya Bose
Underwriter
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Shiladitya joined Thomas Miller Specialty in February 2018, following the transfer and acquisition of Navigators P&I book of business. Shiladitya has been involved in P&I since 1998, having worked for correspondents in India for IG P&I Clubs and thereafter, for an IG Club in London before moving to the fixed P&I market in 2009.

Shiladitya started his career in P&I as a claims handler and has worked closely with law firms in maritime arbitration matters in India. He has contributed to articles in leading publications on various claims related issues. Shiladitya moved to underwriting in 2012 and has helped some of the leading fixed premium P&I facilities in developing business.

- Middle East
- India/Subcontinent
- Southeast Asia

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P&I UNDERWRITING TEAM



Kerstin Maack-Persicke
Senior Underwriter
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After a career in Import-Export, Kerstin joined the Zeller Group in 2002, to work in insurance and reinsurance. In 2006, Kerstin was part of the team that launched HORIZON, the business-interruption product for the cruise industry.

Nowadays, Kerstin is completely responsible for Hanseatic Cruise Cover (formerly known as HORIZON). She also takes care of all in-house insurances in Hamburg, and organises customer events and seminars.

- Cruise Consequential Loss



Barış Tuncel
Senior Underwriter
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Barış graduated from the Maritime Academy in Istanbul, and after two years service on Turkish merchant vessels, Barış continued his career on shore at a correspondent in Istanbul, dealing with all kinds of surveys, technical inspections and claims handling for P&I, H&M and cargo insurers.

After eight years of intensive work in Istanbul, he moved to Hamburg in 2008 and started working as a claims handler for Hanseatic P&I. In 2009 he switched to P&I underwriting and after Hanseatic became part of Thomas Miller Specialty in 2018, he is working as a Senior Underwriter.

- Turkey
- Mediterranean (South Europe and Maghreb)
- Black Sea



Matthew Hunt
Underwriter
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Matthew transferred from Navigators to Thomas Miller Specialty in February 2018, following the sale of their P&I business. He started his career in the P&I industry in 1998 at the UK P&I Club, going on to gain Underwriting experience in the fixed premium market at British Marine, Lodestar Marine and the Shipowners P&I Club.

- Central America
- Latin America
- Central / East / West and South Africa
- Greece
- Demolition voyages



Simone Nieswandt
Underwriter
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Simone's insurance career began in 2001, when she worked in a broking company specialising in medium-sized trading firms. She joined the Germany and North Europe underwriting team of Hanseatic in 2007.

Since 2008 Simone has been focused on inland craft P&I business, and has built-up a considerable portfolio in this specialised market.

- European Inland Craft
- Northern Europe

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P&I UNDERWRITING TEAM



Christoph Oetker
Underwriter
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In the early 2000s, Christoph gained his sea experience on general cargo and passenger vessels before shifting to work on shore. For several years he worked as instructor in a Hamburg-based maritime training centre, later working as a Training Manager and Coordinator for a global network of training centres.

In 2014 Christoph started his insurance career when he joined ZASS International, the recovery section of the Zeller Group. A year later, he moved to Hanseatic Underwriters to share his maritime expertise with the underwriting team of Hanseatic P&I.

- Northern Europe
- Baltic States
- Russia
- Caspian



Marie Caine
Underwriter
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Marie-Danielle joined Thomas Miller Specialty in 2016 having previously worked at Michael Else & Co – Charterer's P&I Club and Transmarine as an Underwriting Assistant.

Marie-Danielle assists across all lines of marine business, working internationally. A graduate of the University of Birmingham with a BA Honours in Political Economy. She is a Qualified Project Management Practitioner and a CII qualified member of the Charterer Insurance Institute. Marie-Danielle is a French speaker.

- Canada
- US
- Mexico
- Caribbean
- Australasia
- Taiwan (small units / fishing vessels)



Petra Schulze
Assistant Underwriter
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Petra joined Thomas Miller Specialty in February 2018, following the transfer and acquisition of Navigators P&I book of business. Petra has been involved in P&I since 2012, initially a part of Navigators P&I Operation Team and in 2015 Petra joined a Navigators P&I Underwriting Team. Previously, she worked as a Hull Insurance Administrator in an Underwriting Agency based in London.

Petra studied Business & Transport Management and is also Dip CII qualified.

- Demolition voyages
- Central America
- Latin America
- Central / East / West and South Africa
- Greece
- Middle East
- India / Subcontinent
- Southeast Asia
- Taiwan (small units / fishing vessels)

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P&I CLAIMS TEAM



Stephen Mooney
Claims Manager
Newcastle

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Stephen joined Thomas Miller in 2010. Stephen is a Claims Manager for Thomas Miller Specialty and has over thirty years experience starting in the dry bulk sector. As well as providing management oversight, Stephen deals with a wide variety of claims matters including charter party, bills of lading, cargo issues and multijurisdictional personal injury claims.

Background:

- Stephenson Clarke Shipping Ltd – Chartered Shipbroker
- Alexanders Partners (Shipbroking) Ltd – as Unit Manager, Chartering Broker and Assistant Operations Manager
- Professional Qualifications: LLM (International Trade Law),
- Postgraduate Diploma in Maritime Law

Skills and experience:

- Stephen is a Fellow of the Institute of Chartered Shipbrokers



Burghard Kamp
Claims Executive
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Burghard is a fully qualified German lawyer. He has a master mariners license, having been at sea between 1983 and 1995.

After his Bar exam, he spent three years at a shipping law firm in Hamburg. Burghard joined the Hanseatic P&I team in 2012 and works on all types of P&I and FD&D claims.



Hanna Fuhrberg-Dorl
Claims Executive
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Hanna is a fully qualified German lawyer. She has studied law in Hamburg and Oslo, and gained practical shipping experience as a Cargo Claim Handler in a Korean shipping company.

In addition, she was awarded a Master's degree in Maritime Law (Southampton). After working as a lawyer for a well-known law firm specialising in maritime law, Hanna joined the Hanseatic P&I team in 2013 and works on all types of P&I and FD&D claims.



Jon Sánchez
Claims Executive
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Jon is a fully qualified Spanish lawyer. He also studied Maritime Law at the Scandinavian Institute of Maritime Law in Oslo and holds a postgraduate Master's degree in Shipping Business Management.

Jon gained practical shipping experience from his time working for a chartering company in Spain specialising in break-bulk and project cargoes. Jon also spent five years working in claims and recoveries before joining the Hanseatic P&I team in 2019.

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P&I CLAIMS TEAM



Ilja Sobolevskis
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Ilja is a qualified Latvian lawyer. He was awarded both a Bachelor of Law degree and a Master of Law degree from the University of Latvia.

Ilja previously worked for an international crew management company in Hamburg before joining the Hanseatic P&I team in 2012, initially dealing with our Eastern European clients. Ilja now deals with all types of P&I and FD&D claims worldwide.



Michael Wilson
Claims Executive
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Michael joined Thomas Miller in 2017. Michael is a Claims Executive for Thomas Miller Specialty and has over fifteen years' experience in marine claims, working with leading hull and P&I insurers handling all types of marine claims, including collisions and pollution matters. Michael has significant experience in small, specialist, offshore and fishing vessels, particularly in Australasia and Asia-Pacific.

Background:

- Sunderland Marine Insurance Co. Ltd – Claims Adjuster
- Professional Qualifications: BA (Hons) Business Studies